



RUXANA'S HOME INTERIORS

RUXANA'S HOME INTERIORS LLC
**INTERIOR DESIGN
CONSULTATION**

Ruxana Oosman
Certified Living In Place Professional

802.236.3055

ruxana@ruxana.com

WWW.VERMONTINTERIORDESIGNER.COM



OUR TEAM IS AT YOUR SERVICE!

Quite simply, we love what we do. We combine our passion, professionalism and experience to create homes where our clients say they feel happiest. Our creativity, married with sound architectural studies, provide unique interiors beautifully tailored and customized to your needs, while our structured process results in a streamlined and effortless experience for our clients.

Our consultation is the first step in our signature **13-Step Design Delivery Process**. All the services we provide begin with an Interior Design Consultation. From there we offer packages that suit a variety of budgets and level of desired service.

We create homes that are beautiful, welcoming, classic, and functional. They stand the test of time.

MODERN LIVING. TIMELESS DESIGN.





WHAT TO EXPECT



How do we get started? Simply visit our scheduling page www.ruxanashomeinteriorsllc.as.me to book a consultation. After scheduling a time that's convenient for you, an e-mail confirmation will be sent. It includes a download of our Design Discovery Questionnaire.

Please be aware that we book anywhere from 1 to 3 weeks in advance.

How long is our consultation? Our consultations last up to 90 minutes. We take thorough notes of our meeting along with notating your requested the scope of services. No credits or refunds are issued for utilizing less time.

What will we discuss? During our visit, we tour rooms you find challenging or areas you are considering renovating. The main objective of this meeting is to develop a clear understanding of the project and the design solutions you are seeking. In addition to identifying the design mandates, we discuss details such as your goals for the space, your design aesthetic, how you will be using the space, what inspires you, your time-frame for completion, and your budget. At the end of the appointment, we will provide you with a Letter of Agreement and review our 13-Step Design Delivery Process. All of this is the foundation to a successful project that comes in on-time, on-budget and serves your family beautifully.

What does the consultation cost? This working appointment is \$350. We charge travel fees for clients who live 25 miles or more outside of our regular service area.

What happens if I need to cancel or reschedule? We understand that 'life happens' and if you need to reschedule for any reason, simply let us know as soon as possible. If you need to cancel the appointment, we will refund your payment minus a \$27 processing fee.

What is your Design Discovery Questionnaire? A resource that we provide to clients prior to our interior design consultation is our Discovery Questionnaire. The detailed questionnaire (a workbook, really) is a valuable tool that helps clarify priorities, goals and vision. Your scheduling confirmation e-mail will include a link for download. We require the completed questionnaire a minimum of 48 hours before our appointment. The questionnaire provides us with a better understanding of your issues prior to our arrival on your doorstep.

WHAT TO EXPECT

What happens after our Consultation? Within 1-3 days of receiving your retainer and signed Letter of Agreement, you will receive a welcome e-mail which includes our Client Expectations document, customized links for uploading inspirational photos as well as a link to schedule your Design Discovery meeting....then the fun begins!

We reserve the right to reschedule our appointment in the event of inclement weather. We reserve the right to cancel the appointment if the Questionnaire is not completed and returned to us within 48 hours of our consultation.

IMPORTANT NOTE: If this is a stand-alone appointment and you will be embarking on your project independently, please have samples of ALL materials that you need assistance in selecting. Design elements are built upon one another. Paint is the LAST decision made in a design project so I recommend deciding on all the other elements prior to selecting paint colors. Samples you will likely want to have include fabrics (for the sofa, accent chairs, pillows, drapery, etc.), wallpaper, floor and wall tiles, countertop, wood and flooring. For stand-alone appointments that are not moving forward with RHILLC, we will provide you with a notebook and pen for you to take detailed notes.

Now, let's design something beautiful!

Have a well-designed day,



~Ruxana

Ruxana Oosman
Certified Living In Place Professional CLIPP
Ruxana's Home Interiors LLC
802.236.3055

RUXANA'S HOME INTERIORS LLC

Signature

DESIGN DELIVERY PROCESS

Project Initiation Phase

- STEP 1 Consultation with Ruxana Oosman
- STEP 2 Signing of our Letter of Agreement, Collect Retainer, Project Commencement

Research, Design, Presentation Phase

- STEP 3 Design Discovery
- STEP 4 Measuring & Trade Day, On-site Photos & Measurements, Meeting Tradespeople
- STEP 5 Research & Development of Floor Plans, Elevations, Materials & Furnishings
- STEP 6 Preliminary Design Presentation
- STEP 7 Final Design Presentation & Budget Meeting

*Master Plan Design Strategy ENDS
Full Service Interior Design Continues*

Project Management Phase

- STEP 8 Procurement & Construction Commencement, Deposits Collected & Orders Placed
- STEP 9 Contract Administration & Budget Review
- STEP 10 Receipt of Orders
- STEP 11 Furniture Installation, Styling, Client Reveal & Walk Through
- STEP 12 Deficiencies Resolution
- STEP 13 Project Closure & Photoshoot

RUXANA'S HOME INTERIORS LLC

WHAT CAN WE ACCOMPLISH IN 90 MINUTES?

To maximize our time together, I encourage my clients to create a list of questions in advance. Every consultation is different but here are some recent scenarios where we have helped clients' save money, time and stress:

We tour rooms you find challenging or areas you are considering renovating. We will define and develop a clear understanding of the project scope of work and the design solutions you are seeking. In addition to identifying the design mandates, we discuss details such as your goals for the space, your design aesthetic, how you will be using the space, what inspires you, your time-frame for completion, and your budget.

Is a loved one returning home from the hospital? We can plan and prioritize updates that will provide them with dignity and independence as well as maximize their mobility and safety.

Are you contemplating a renovation? We can brainstorm ideas before you meet with your contractor.

Do you need advice on how to “pull things together” and add “finishing touches” to make the room more polished? We can discuss art, gallery walls, accessories and accent furniture.

Is your furniture layout conducive to the way you live? Assuming it's a regular-shaped room, we can discuss the best configuration. (An irregular room will likely require our space planning design services.) I can help you figure out a realistic budget and plan what key pieces you should prioritize.

If you're moving in the near future, we can discuss basic staging concepts to help you get your home ready for sale and discuss the best steps for you to move forward.



TESTIMONIALS

“Thank you so much for all of your hard work, patience, flexibility and good humor.” S. Vesin

“You became a friend immediately with your warmth and enthusiasm. Everyone who visits us comments on how warm and comfortable our home is.” P. Von Roeschlaub

“Ruxana met and exceeded our expectations. The projects were complete successes. Ruxana is professional, courteous and gets things done in a timely manner. I loved working with Ruxana!! She is so enthusiastic! She listens to our wants and is able to translate them into reality. The results are two rooms that not only look great but are places that are cozy and inviting!” F. Horel

“Ruxana is a tireless, continually responsive decorator with great ideas, great implementation, fantastic results and a joy to be with.” S. Miller

References available upon request



GENERAL INFORMATION

Hours of Operation

We are open Monday to Friday but our schedule varies based on project site visits and contractor & client meetings. The office is closed Saturday, Sunday and holidays.

Email is the best method to communicate about your project. You will receive a reply within 24 hours.

General or design-related questions email: Ruxana@Ruxana.com

Accounting or billing-related questions: Accounting@RuxanasHomeInteriors.com

Rescheduling Appointments: Assistanr@RuxanasHomeInteriors.com

PHONE

We are frequently away from the office so it's best to schedule a time to chat. Telephone calls are preferred to handle detailed design issues that are sometimes difficult to convey via e-mail.

We will return your call within 24 hours. Our telephone: 802.236.3055

TEXT

Please understand that we reserve text messaging for communication with family and friends.

RESCHEDULING APPOINTMENTS

We know that 'life happens' and you may need to reschedule appointments. Please let us know as soon as possible. Email or call and we will reschedule to the next available appointment .

If you need to cancel the Interior Design Consultation, we will refund your payment minus a \$27 processing fee.



www.instagram.com/RuxanasHomeInteriors



www.facebook.com/RuxanasHomeInteriors



www.twitter.com/Ruxana



www.linkedin.com/in/ruxanaoosman

*Let's keep
in touch!*



CALL WITH QUESTIONS...

Ruxana Oosman

Certified Living In Place Professional

Ruxana's Home Interiors LLC

www.VermontInteriorDesigner.com

802.236.3055

ruxana@ruxana.com

